EN https://investors.lleida.net/docs/en/20221006_HRelev.pdf
FR https://investors.lleida.net/docs/fr/20221006_HRelev.pdf
ZH https://investors.lleida.net/docs/zh/20221006_HRelev.pdf

Madrid, 6 de octubre de 2022

Otra información relevante
LLEIDANETWORKS SERVEIS TELEMÀTICS S.A.
Presentación Investor Access Event 2022 en Paris

Conforme a lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014 sobre abuso de mercado y en el artículo 227 del texto refundido de la Ley de Mercado de Valores, aprobado por RDL 4/2015, de 23 de octubre, y disposiciones concordantes, así como en la Circular 3/2020 de BME MFT Equity sobre información a suministrar por Empresas en Expansión, por la presente LLEIDANETWORKS SERVEIS TELEMÀTICS S.A.: (en adelante "Lleida.net, o la "Sociedad" o la "Compañía") pone en su conocimiento la siguiente información que ha sido elaborada bajo la exclusiva responsabilidad del emisor y sus administradores:

Con motivo de la participación de la compañía en el Investor Access Event 2022 en Paris los días 6 y 7 de octubre, se adjunta la presentación corporativa que será utilizada en dicho foro.

Quedamos a su disposición para cuantas aclaraciones consideren oportunas.

Atentamente,
En Madrid, a 6 de octubre de 2022

Francisco Sapena, Ceo y presidente del Consejo.

Firmado digitalmente por 40897755Y FRANCISCO JOSE SAPENA (R:A25345331)
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Lleida.net

INVESTOR PRESENTATION

OCTOBER 2022

Investor Access Event.
6/7 October 2022, Paris.

INVESTMENT THESIS

Lleida.net (OTCQX:LLEIF) (EPA:ALLLN) (BME:LLN) is the top European player in the **eSignature, eNotification, eContracting SaaS industry.**

Founded in 1995, the company's future lies in the strength of its Intellectual Property portfolio; its proprietary technology has been awarded over 215 patents in 64 countries, in all five continents.

Despite current market conditions, Lleida.net is holding stronger that its main competition in the United States and the Eurozone.

The company's tech pipeline, and the recent announcement of major international contracts, are the keystones in the foundation of its future business success.

Lleida.net

A 28 YEARS OLD TRUST SERVICE PROVIDER

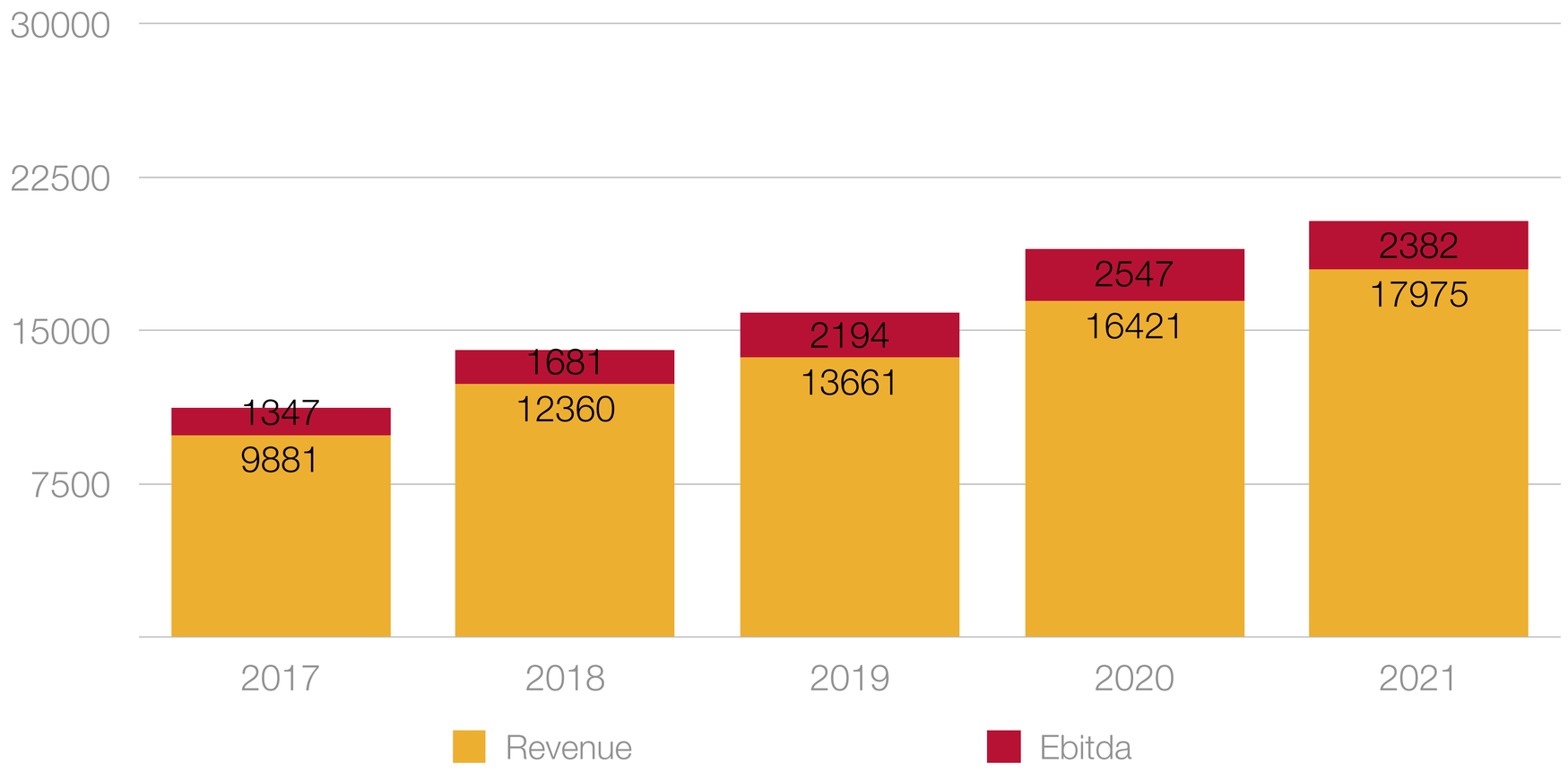
The main business offer of Lleida.net is an e-signature software that enables companies to create, sign, manage, and act upon contracts electronically. It works for more than 2,000 clients, internationally.

- Largest contract in the company's history just signed with the Postal Services in Colombia.
- 2021 registered the best year in both sales and revenue of our history.
- Three years consistently distributing dividends.
- 215 patents granted in 64 countries, including the United States, China and Europe.
- Last year, 100% of InDenova S.L was acquired, in pursue of our inorganic growth strategy.

RECENT HIGHLIGHTS

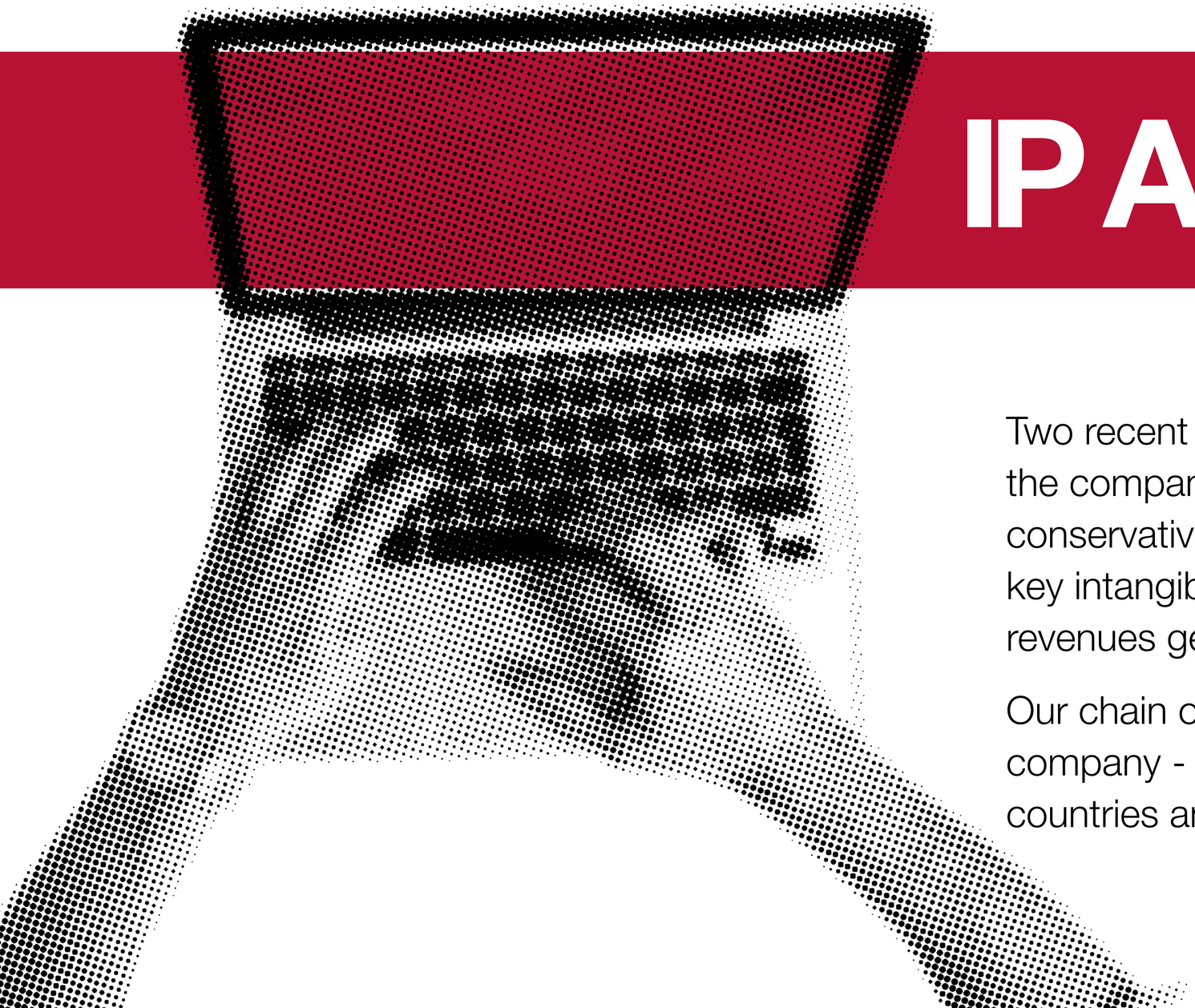
Lleida.net

FINANCIALS (,000€)



A 2020-2025 STRATEGY FOCUSED ON INVESTORS.

- Development of new eSignature proprietary IP and technology to improve our market position at an international levels. Intellectual Property is the cornerstone of future stock market success.
- Inorganic acquisition companies across the world in order to grow and strengthen our global capacity. Recent purchase of Indenova boosted our innovation capacity.
- Reinvesting on our global sales capacity to continue closing global contracts.
- Working on our ESG strategy to fulfil our Company promise.



IP AS A PILLAR

Two recent study by Coller IP values the **just one family** of the company's SaaS IP at as much as **€14.1 million**, a conservative valuation of a single family of the company's key intangible assets. This value is based upon the revenues generated from the IP for SaaS business.

Our chain of patents that guarantees the future of the company - and the protection that gives us patents in 64 countries and counting.

BUSINESS SEGMENTS

SaaS SERVICES

Core commercial products are SaaS-based, including Click & Sign, eKYC, and Openum eIDAS.

We provide 15+ governments with eCommunications solutions.

SMS SOLUTIONS

Our interconnection network reaches more then 150 countries through SMS and 2 Way SMS.

WHOLESALE SOLUTIONS

Application to peer traffic for sending large volume of information.

THREE CHIEF, STATE-OF-THE-ART SERVICES FOCUSED IN SAAS

CLICK & Sign®

Click & Sign – our cloud based eSignature platform.

We provide our API and a big companies custom version.

Openum®

Openum eIDAS is the cloud based solution for the electronic registered service compliant to European eIDAS regulation.

eKYC® Lleida.net

Under eKYC name, we offer a complete framework for Know Your Customer solutions, encompassing features from ID validation to video recorded onboarding.

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KEY SECTORS TRUST US

- Banks and fintech
- Health services
- Energy and utilities
- Real estate
- Insurance and insurtech
- Governments and administrations

- Our solutions fit the needs of clients of all sizes and geographies.
- Our solutions cover all the Trust Services environment.
- Our 170+ headcount is one of the strongest in Europe in terms of patented proprietary development.
- We have 19 offices around the world and major operations in the Middle East and Africa.

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KEY PRIVATE AND PUBLIC CONTRACTS

bankinter.

ZURICH®

中国电信 CHINA TELECOM

twilio

DIRECTV

wizink
Tu banco senzillo

Santander

GENERALI

472

بريد الإمارات
emirates post

Post Office
South Africa

LA POSTE

Lleida.net

LISTED IN THREE MARKETS

Listed in Madrid since 2015, in Paris since 2018, in OTCQX International since 2020; quoted in Frankfurt since March 2021.

1680% MARKET POTENTIAL GROWTH

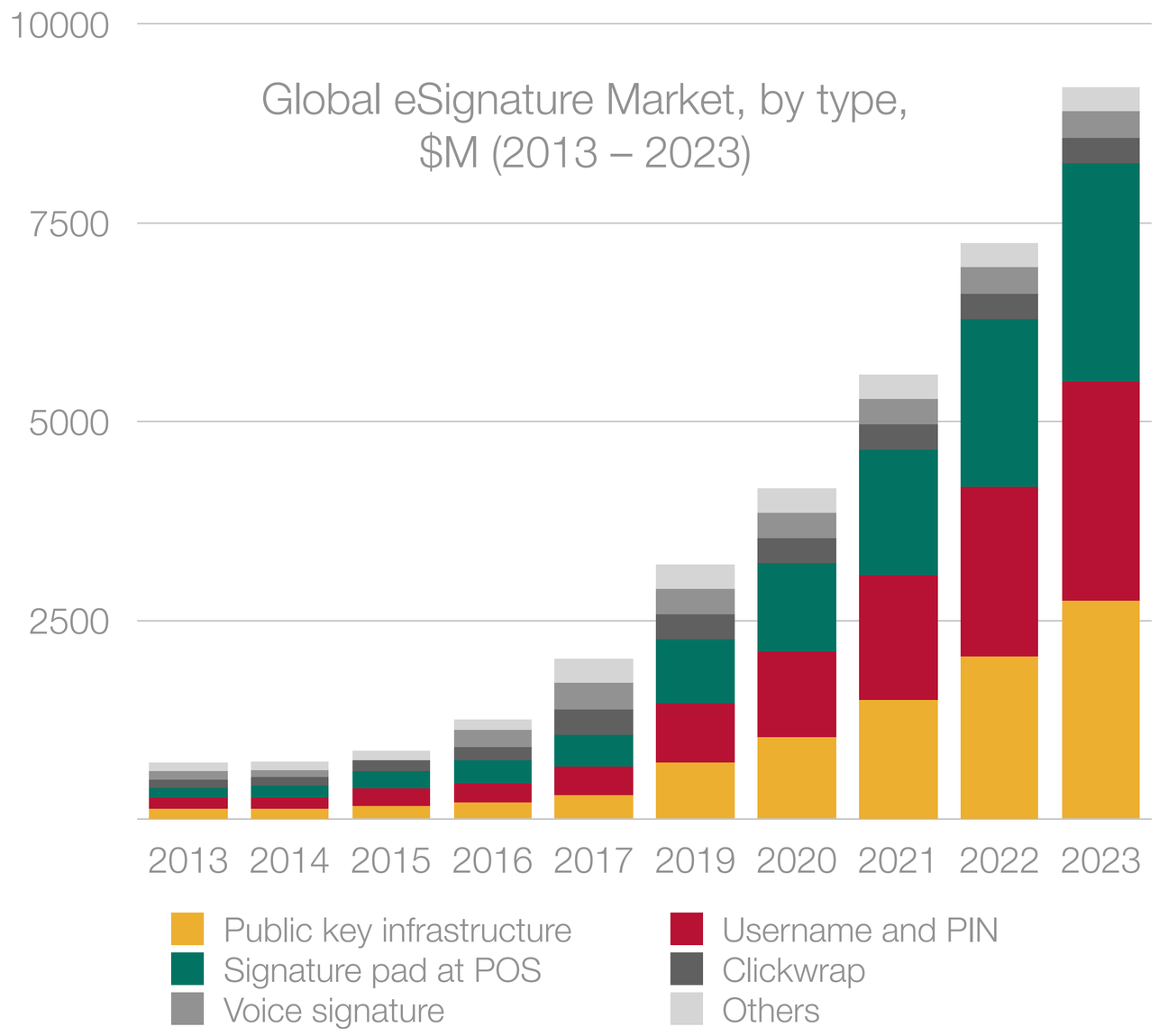
25,2B
in 2030

1,5B
in 2017

- COVID—19 and the recent geopolitical context is boosting the use of eSignature, eNotification and eContracting technologies, globally.
- There are over 75 countries globally that recognize the legal validity of eSignatures.
- North America is expected to generate 33% of the global revenue of the industry. Lleida.net has four patents in that country: Registered SMS, Registered Email, Registered Contracts, Registered Delivery.

* Source: Digital Signature Market To Generate Over $25,211.3 Million Revenue by 2030 Says P&S Intelligence

THE GLOBAL eSIGNATURE MARKET, IN A NUTSHELL — SHOWS ONLY SPACE FOR GROWTH



Lleida.net

UNDERVALUED STOCK

Last market price: **€1,90/share.**

Consensus estimate: **€9,00/share.**

Upside potential: **473%**

Analysts reports by Litchfield Hills, Checkpoint and Invest Securities available at **https://investors.lleida.net/en/analyst-reports**

LEADERSHIP TEAM

Sisco Sapena, CEO

Arrate Usandizaga, CFO

Jordi Ramon, CTO

Beatriz García Torre,
Chief Interconnection Officer

Pablo Gracia Betorz, Americas Director

Ramón Pedrosa,
Director, Investor Relations

BOARD OF DIRECTORS

Sisco Sapena CEO

Arrate Usandizaga, CFO

Beatriz García Torre

Antonio López del Castillo *(Ind.)*

Jorge Sainz de Vicuña Barroso *(Ind.)*

Jordi Carbonell *(Ind.)*

Miguel Perez Subías *(Ind.)*

Marc Gallardo *(Board Secretary)*

Under the provisions of Article 17 of the Regulation (EU) No 596/2014 regarding market abuse and article 228 of the modified text of the Spanish Stock Market Act, approved by Spanish Royal Legislative Decree 4/2015, of 23 October and related provisions, as well as Circular 3/2020 of BME MFT Equity on information to be provided by Growing Companies, we are hereby informing you of the following information relating to LLEIDANETWORKS SERVEIS TELEMÀTICS, S.A.: (hereinafter “Lleida.net”, or the “Company "or the “Enterprise”) brings to your attention the following information that has been prepared under the exclusive responsibility of the issuer and its administrators. The information outlined in this report is an estimate of LLEIDA.NET Income Statement for 1st half and Q2 FY2021 prepared on the unaudited accounting information available to the Board of Directors. Therefore, this information does not in any way substitute or may be considered the equivalent of the annual financial information provided in Circular 6/2018 MAB.

Lleida.net

The First Registering Operator

OTCQX: **LLEIF** · EPA: **ALLLN** · BME: **LLN**

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